

**HIGHLIGHTS**

The company serves Professional Builders in a rural Southeast Area and enjoys:

- **A geographic Barrier to Entry & Expansion Opportunity**
- **Strong Customer Base and Excellent Reputation**
- **Committed Management Team**
- **Young Aggressive Sales Force**
- **Diversity in the Building Supply and Service Industry**
- **Serving both Residential and Commercial Markets**
- **100-years combined retail experience.**

**COMPANY OVERVIEW**

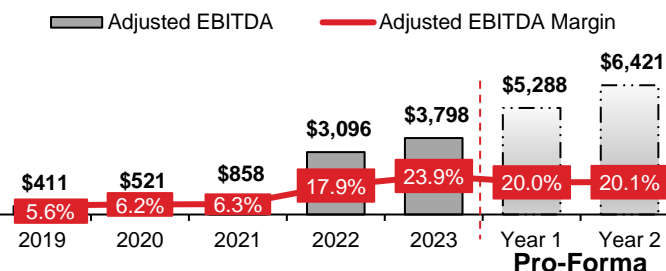
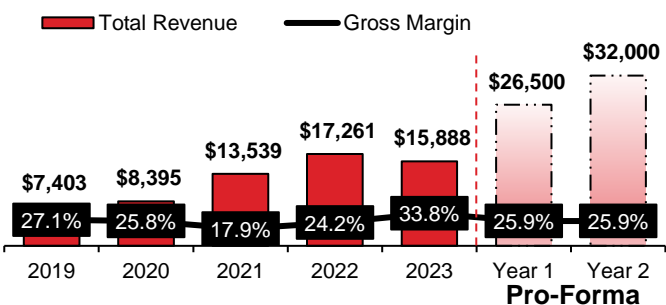
This 60-year-old Company is a family-owned regional Distributor anchored by a retail store and Independent Contractor’s Yard distributing Building Material commodities such as Lumber, Roofing, Insulation and contractor tools to Professional Builders. The company separately provides Insulation services.

The company serves a 150-mile radius within a well situated rural but growing South-East area that thrives under current Urban to Rural migration trends.

The Company is the most preferred among Professional Builders of the area because of its reputation for service, quality and proximity to dynamic regional growth.

Manufacturers also deliver Commodities directly to job sites throughout the entire Southeast.

**FINANCIALS (\$ IN THOUSANDS)**



**MARKET CONDITIONS**

The local market tends to serve Multi-Family Starter Homes and the 60-Plus year-olds with \$1m+ cash in hand new home build. Commercial remains steady.

Buyer to provide Credit Line Financing to finance Trade Receivables to enhance access to large jobs throughout the 11-Southeastern State. Financing allows for direct delivery from manufacturers to Job Sites. Direct Delivery provides revenue and income growth with nominal overhead expansion costs.

**INVESTMENT OPPORTUNITY**

This is a MANAGEMENT-IN-PLACE Opportunity. Due to rapid growth, the owner seeks Trade Receivable Financing to pursue the opportunities that he and his aggressive sales staff have available.

Selling a controlling interest (i.e., 70/30) and a 5-Year+ Management Engagement is desired.

**TRANSACTION PROCESS OVERVIEW**

- Janas / JCC Capital Markets (Janas) has been retained by the Company to identify potential acquirers and conclude a sale transaction to facilitate founder’s financing for expansion and management agreements.
- Parties interested in pursuing discussions with the Company are invited to contact Janas.
- A Confidential Information Memorandum is available upon signing a Confidentiality Agreement.

**For additional information please contact:**

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