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JANAS



NEWSLETTER

FULL SERVICE BANKRUPTCY ADVISORY

August 24, 2010

Janas Consulting is expert in providing managerial and strategic evaluation to troubled companies. The Firm has provided successful outcomes for troubled companies in operations restructuring and interim management. **Janas Associates** serves as Investment Bankers in the sale of troubled assets of operating companies. **Janas** also provides financial advisory, receivership, and Trustee services to banks and creditor committees.

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JANAS

**Restructuring and Turnaround Management
Acquisition and Sale of Troubled Assets
Sale of Companies in Chapter 11
Advisory, Receivership and Trustee**

The Janas Bankruptcy Team

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Craig Miller
Mike Poma
Hugh Scheffy**

Restructuring and Turnaround Management. Janas consultants have in depth experience advising and managing troubled companies. Our professionals have particular expertise with manufacturing and distribution companies. In a recent assignment, Janas was able to forestall bank action for a value-added distributor. Non-core assets were sold off at record prices, letting the core business successfully operate. debt free.

Acquisition and Sale of Troubled Assets. Sale on acquisition of troubled assets, whether in bankruptcy or under pressure from lenders, is more complex and time sensitive than normal acquisition and divestiture. Janas professionals are experienced executives who quickly evaluate opportunities and understand the process of concluding a transaction.

Advisory, Receivership and Trustee. Banks and Creditor Committees have utilized Janas executive experience, industry contacts and negotiating expertise to provide advice as to strategies to maximize recovery on troubled credits. Janas has utilized its extensive industry contacts to find buyers for troubled assets and its expertise to recognize a great deal when one is offered. Janas professionals serve as Receiver or Trustee and as a trusted representative of lenders.

Janas Associates and **Janas Consulting** are firms of dedicated professionals who bring financial and managerial value to middle market companies, divisions of major companies, and foreign companies.

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Janas Consulting fills a major role working with law firms as Financial Advisor to Creditor Committees in bankruptcy proceedings. The firm has demonstrated its ability to enhance recovery in liquidation.

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